

CHRISTOPHER GAJEWSKI

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Accomplished Director of Operations and Strategic Planner skilled at developing and implementing efficient workflows and initiatives enabling companies to adapt and grow. In an industry facing an unprecedented paradigm shift, demonstrated leadership, strategic vision and complex problem solving. Expertise in business development, technical operations and hiring, training, and building teams.

EMPLOYMENT

FOUNDER, FORMER PRESIDENT, STRATEGIC ADVISOR Orthodontic Resource Group 1/2017 - Present

- Founded and led a national association for orthodontic laboratory professionals.
<https://orthodonticresource.com/about-org/>
- Created association's mission, vision statements, a strategic plan and social media accounts to encourage membership from around the world.
- Built the framework for a Board of Directors and bylaws. Recruited volunteer board members.
- Recognized as "The Educator" in the Journal of Dental Technology's 2020 "Hot List."
- Organized and launched an annual conference.
- Engaged corporate sponsors from within and outside the industry.
- Collaborated with lab owners to produce educational videos and articles.
- Attended trade shows and client meetings, promoting the association and building rapport with prospective members and corporate sponsors.

DIGITAL LAB MANAGER KLOwen Braces 4/2021 - 4/2022

- Joined a digital orthodontic startup company.
- Learned multiple software and internet based programs to assess and employ a patented, customizable bracket system.
- Evaluated options, developed rational for decisions and organized limited resources to meet expected exponential growth.
- Opened and organized a new lab. Worked with an investor and realtor to examine prospective spaces and negotiate a lease.
- Created training manuals and videos using MS Word and TechSmith Camtasia.
- Interviewed, hired and trained seven lab technicians.

OWNER, DIRECTOR OF OPERATIONS Bryn Mawr Orthodontic Laboratory 1/2005 - 12/2019

- Grew annual revenue from \$420K to \$650K.
- Hired and trained six employees, one to master level who purchased the lab in 2019.
- Assimilated new technologies, including 3D printing, scanning and 3D manipulation, and integrated them into business plans and budgets.
- Anticipated and responded to innovative trends, becoming the first small lab in the country to be capable of a 100% digital workflow.
- Educated accounts on the benefits, drawbacks and best practices of the new technologies, creating a loyal customer base and word of mouth referrals.
- Identified and evaluated rapidly developing materials and products to make practical business decisions.
- Oversaw day-to-day production activities in accordance with business objectives.

EDUCATION

University of Miami, Coral Gables, FL

Bachelor of Science, Communications